

# ACQ

## Wake-up call for UK organisations

### This Issue:

- > GPXS Services AG goes mobile
- > Leumi ABL stands strong
- > LGC has gone with the wind
- > Bankier.pl gets the deal done
- > Oxonica puts its best foot forward
- > PMM Partners manages exits
- > Vertical Wind Energy is earth, wind and fire
- > Sérvulo & Associados navigates the pocket battleship
- > Actis demonstrates quality and calibre
- > Sirius Exploration PLC discovers opportunities
- > Iperion Corporate Finance makes "dough"
- > BMEYE is in a heart beat
- > Intuity protects your liabilities

### Deals Of The Year:

- > Calder Corporate Advisory explains a Majestic deal
- >  is "deal of the year"
- > Nine Telecom talks telecoms
- > Helsinn acquires Sapphire Therapeutics



## Total Eurobusiness stake acquired

**G**ED, a Spanish PE firm, acquired a 60% stake in Total Eurobusiness (TEB), Romania's leading cogeneration company, by investing about USD 9m in capital. The total investment will amount to USD 17m

TEB plans to use the funds to double its revenues by expanding its presence in high-demand market segments such as micro-cogeneration, and electricity and biogas production.

Oxygen Finance reinforced their longstanding, relationship with the shareholders of the company on the deal. Roxana Gavrila led the team from Oxygen Finance team, she commented: "When we started the process the company was in an early stage of development and because of that the investment funds suitable for such an investment were not too many. GED was most suitable and the match was great. The energy sector is of great interest for investors and the potential of the market and of the company will be recognised in future significant growth".

The line recommended by Oxygen Finance to the shareholders of TEB was to bring a private equity fund as a partner and not a strategic investor in order to maximise the potential of the business and bring the maximum added value to the company before a total exit in the future.

Vilau & Mitel have advised GED on all the stages of the transaction, including the legal due diligence review, closing formalities within the Trade Register, drafting and negotiating the transaction documentation including the investment agreement and the shareholders agreement as well as the new articles of association of the company. The Vilau & Mitel team was led by Madalina Paisa (Partner) and Gabriela Anton (Partner). **ACQ**

*This announcement appears as a matter of record only*

### **GED Acquisition of a majority stake in Total Eurobusiness (TEB)**

Legal Adviser to the Purchaser:

**Vilau & Mitel**

ATTORNEYS AT LAW

Financial Due Diligence Provider:

**PRICEWATERHOUSECOOPERS** 

Legal Adviser to the Vendor:

 **Vernon | David**

Financial Adviser to the Vendor:

**OXYGEN FINANCE**

Corporate Finance Consultants